

LARGEST HOUSTON-AREA COMMERCIAL REAL ESTATE BROKERAGE FIRMS

(Ranked by Number of Local Full-Time Licensed Brokerst)

Source: Questionnaires.

Rank	Last Year's Rank	Name of Company Address Telephone Website	No. of Local Full-Time Licensed Brokerst; Staff	No. of Offices Local; Nationally	Total Value of 2010 Transactions	Sample of Area Specialties and Services	Top Local Executive(s)	Parent Company or Owner/ Corporate Headquarters	Year Founded Locally
1	2	Transwestern 1900 W. Loop South, Suite 1300, Houston 77027 713-270-7700 www.transwestern.net	87 315	1 27	\$4,390,754,001	agency leasing, property and facility management, tenant advisory services, investment services, group development, healthcare advisory services	Chip Clarke, president, Gulf Coast and Mountain regions; Robert Duncan, chairman; Larry P. Heard, president and CEO	Transwestern Houston	1978
2	1	CB Richard Ellis* 2800 Post Oak Blvd., Suite 2300, Houston 77056 713-577-1600 www.cbre.com	82 740	2 300	\$4,260,000,000	offers strategic advice and execution for property sales and leasing, corporate services, property, facilities and project management, mortgage banking, appraisal and valuation, development services, investment management	John Holland, senior managing director; Mark Taylor, managing director; Connie Wiegel, senior office operations manager	CB Richard Ellis Los Angeles	1969
3	4	Colliers International 1300 Post Oak Blvd., Suite 200, Houston 77056 713-222-2111 www.colliers.com	49 85	2 270	DND	commercial property sales, leasing, investment sales, property and project management, valuation, consulting	Patrick Duffy, MCR president; Charles Herder and Robert Parsley co-chairman	Colliers International Seattle	1957
4	3	Moody Ramin Interests 3003 W. Alabama, Houston 77098 713-271-5900 www.moodyrambin.com	48 115	2 2	\$300,000,000	office, retail, industrial, land, development, property management, tenant representation, investment services	Dan Moody III, Lance Gilliam and Robert Cromwell II, managing directors	Moody Ramin Interests Houston	1969
5	5	Coldwell Banker Commercial United, Realtors 2121 Sage Road, Suite 150, Houston 77056 281-517-8400 www.cbunitedrealtors.com	47 9	2 4	DND	sales, leasing, office, retail, industrial, land, multifamily, consulting and advisory, investments	John McFarlin, vice president; Richard Smith, CEO; Steve Barnes, COO	Sandion, a Texas partnership College Station	1994
6	10	Grubb & Ellis 1330 Post Oak Blvd., Suite 1400, Houston 77056 713-626-8888 www.grubb-ellis.com	42 74	1 100	DND	offers advisory services in the office, industrial, retail, land and investment property sectors, including leasing and sales, property management, mortgage services, appraisal services, research services	Jim Adams, executive vice president and managing director	Grubb & Ellis Co. Santa Ana, Calif.	1978
7	7	Jones Lang LaSalle 1 Riverway, Suite 2500, Houston 77056 713-888-4000 www.us.joneslanglasalle.com	41 121	2 64	\$1,200,000,000	tenant representation, capital markets, project and development services, strategic consulting, property management, construction, facility management, investment management, lease administration, logistics consulting	Jan Bellow, president, Houston; Ronnie Deyo, executive vice president; Bob Berry, executive vice president	Jones Lang LaSalle Chicago	1989
8	6	Cushman & Wakefield of Texas Inc. 1330 Post Oak Blvd., Suite 2700, Houston 77056 713-877-1700 www.cushmanwakefield.com	38 93	1 230	DND	brokerage, valuation and advisory, facilities and property management, project management, corporate services, lease administration, real estate and business consulting, capital markets	Scott Wegmann, executive vice president; Tim D. Relyea, vice chairman; Melissa J. Hayes, senior operations manager	Cushman & Wakefield Holdings Inc. New York	1971
9	8	NAI Houston 1900 W. Loop South, Suite 500, Houston 77027 713-629-0500 www.naihouston.com	35 46	1 180	DND	full-service brokerage specializing in office, industrial, and retail tenant representation, investment sales, land sales, office, industrial, and retail landlord representation/project leasing, property management	Scott Davis, executive vice president	Partners Commercial Realty LP Houston	1997
10	13	NewQuest Properties 8827 W. Sam Houston Parkway North, Suite 200, Houston 77040 281-477-4300 www.newquest.com	25 65	1 1	\$100,056,237	leasing, development and brokerage, tenant representation, property management, investment sales	Katherine Greene, president and COO	NewQuest Properties Houston	2001
11	9	Marcus & Millichap 777 Post Oak Blvd., Suite 900, Houston 77056 713-452-4200 www.marcusmillichap.com	24 DND	1 77	\$382,551,000	real estate investment sales and services	Brent Smith, regional manager	Marcus & Millichap Encino, Calif.	1978
12	14	HFF (Holiday Fenoglio Fowler LP) 9 Greenway Plaza, Suite 700, Houston 77046 713-852-3500 www.hfflp.com	21 97	1 17	\$900,000,000	development, investment sales, advisory services, structured finance, private equity, loan sales and commercial loan servicing	H. Scott Galloway, executive managing director; Grady W. Roberts, senior managing director	HFF Inc. Houston	1982
13	16	Studley Inc. 333 Clay St, Suite 3700, Houston 77002 713-522-5300 www.studley.com	19 25	1 20	DND	tenant representation, consulting services and project management for office and industrial	Mark O'Donnell, Mark Russell, Derrell Curry, and Steve Siegel, executive vice presidents	Studley Inc. New York	1974
14	18	Stream Realty Partners 2 Riverway, Suite 1500, Houston 77056 713-300-0300 www.streamrealty.com	18 63	1 6	\$200,336,860	project leasing, property management, tenant representation, construction management, investment sales, asset management	Preston Young and Kyle Valentine, co-managing partners	N/A Dallas	2006
15	20	The National Realty Group Inc. 15120 Northwest Freeway, Suite 190, Houston 77040 713-956-1000 www.trng.net	15 30		\$100,000,000	brokerage, development/acquisitions, investment, management of commercial/industrial real estate	Don Eastveld, CEO; Mike Spears, vice president of brokerage; Jon Spears, vice president of development/acquisitions and investment	Don Eastveld Holdings Houston	1992
16	22	Page Partners 2700 Post Oak Blvd., Suite 325, Houston 77056 713-595-9500 www.page-partners.com	15 1	1 1	DND	retail brokerage services including tenant representation, project leasing, asset advisory services, income property sales, land sales, retail development advisory services	Edward F. Page, principal	Page Realty Partners Ltd. Houston	2003
17	23	Situs 4665 Southwest Freeway, Houston 77027 713-328-4400 www.situs.com	44 6	1 6	DND	REO, land, multifamily, retail, office, industrial, tenant representation, asset management, loan workouts, strategic advisory	Martin Bronstein, chairman, Ralph Howard, CEO and Maury Bronstein, principals	The Situs Cos. Houston	1985
18	19	Caldwell Cos. 7904 N. Sam Houston Parkway West 4th Floor, Houston 77064 713-690-0000 www.caldwellcos.com	14 54	1 2	DND	commercial and residential development, brokerage, property management, investments	Fred Caldwell, president and CEO; Brad Fishman, senior vice president and general counsel; Ron Roberson, executive vice president	Caldwell Cos. Houston	1990
19	Not Ranked	The J. Beard Real Estate Co. LP 25231 Grogans Mill Road, Suite 150, The Woodlands 77380 281-367-2220 www.jbeardcompany.com	14 18	1 1	\$1,000,000	leasing and brokerage services, landlord representation, site acquisitions, commercial land and building disposition, development services, tenant representation, property management	Jeff Beard, president	J. Beard Real Estate Co. The Woodlands	2003
20	12	CBRE Capital Markets 2800 Post Oak Blvd., Suite 2100, Houston 77056 713-787-1900 www.cbre.com/capitalmarkets	13 32	1 31	DND	permanent financing, direct multifamily lending, bridge loans, mezzanine debt, loan sales and servicing, structured equity	Brian Stoffers, president; Bill Frazer, senior managing director	CBRE Los Angeles	1996
21	17	Tarantino Properties Inc. 7887 San Felipe, Suite 237, Houston 77063 713-974-4292 www.tarantino.com	12 454	1 3	\$4,856,250	property management, brokerage, leasing, renovation services for multifamily and commercial properties	Anthony Tarantino, president; Sal Thomas, vice president, multifamily division; Patrick Frese, executive vice president	Anthony Tarantino Houston	1980
22	11	PM Realty Group 1000 Main St., Suite 2400, Houston 77002 713-209-5800 www.pmr.com	12 306	1 20	\$1,750,000,000	property and facility management, leasing, marketing, development, investment sales, construction management and engineering	Rick V. Kirk, CEO; Jimmy Gunn, president, property services; Wm. Roger Gregory, CFO	PM Realty Group Houston	1954
23	Not Ranked	Sperry Van Ness 16840 Barker Springs Road, Houston 77084 281-496-9140 www.svn.com	11 DND	DND 153	\$22,000,000	multifamily, medical/office, land, retail	Bill Forrest, Bruce Ripper, Tony Roubik	Sperry Van Ness International Irvine, Calif.	1987
24	Not Ranked	Hunington Properties Inc. 109 N. Post Oak Lane, Suite 550, Houston 77024 713-623-6944 www.hpiproperties.com	10 17	2 DND	DND	commercial brokerage, commercial management and leasing services, commercial development	Sandy P. Aron	Hunington Properties Inc. Houston	1983
25	Not Ranked	Insite Realty Partners LP 2537 S. Gessner, Suite 250, Houston 77063 713-339-1300 www.insiterealty.com	9 26	1 1	\$68,788,650	project leasing, property management, development services, acquisition and disposition services, investment sales and brokerage	Michael E. Handel, Kris A. Van Norman, Alan S. Ratterree and Michael A. Annino, partners	InSite Realty Partners LP Houston	1994

†As of Dec. 31, 2010.

*Numbers include employees from Trammell Crow Co. and Gemsa Loan Services.
When tied by number of brokers, the secondary criteria is total number of local staff.N/A=Not available or not applicable.
DND=Did not disclose.Senior Researcher: Nicole Ferweda.
List Researcher: Diana McKinney.